

DocId: 352463

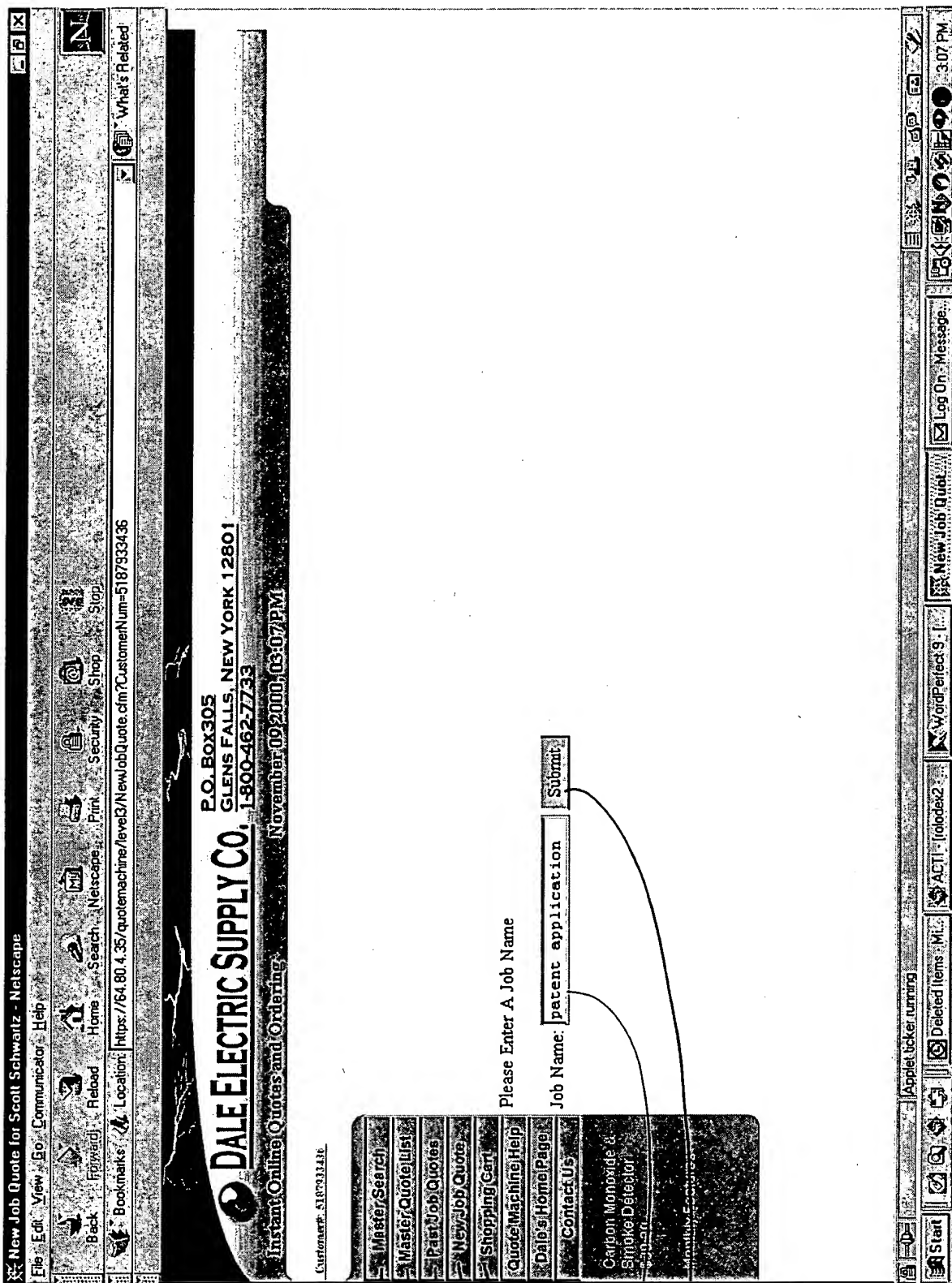


FIG. 2

0022377 173687260

Job Quote for Scott Schwartz - Netscape

File Edit View Go Communicator Help

Back Forward Reload Home Search Netscape Print Security Shop Stop

Bookmarks Location: <https://54.80.4.35/quotemachine/level3/getjob.cfm?customerum=518793436&jobname=patent%20application2> What's Related

DALE ELECTRIC SUPPLY CO.
P.O. BOX 305
GLENS FALLS, NEW YORK 12801
1-800-462-7733

Instant Online Quotes and Ordering November 09/2000 10:34:41 PM

Customer: 518793436

Master Search
Master Quote/Quis
Past Job Quotes
New Job Quote
Shopping Cart
Quote Machine Help
Dale's Home Page
Contact Us

6599: Leviton GFI
Receptacle \$7.40
ea \$70.00 per 10

Job Quote
for
DAVID A. Schwartz

Quantity	Item Number	Description	Price / Per	Total
Job Name: patent application2				
*** Shipping charges may apply ***				
To remove an item, enter 0 for quantity and click UPDATE				
Add From Master			Search For An Item	
Delete Job				
This job quoted at: \$0.00				

Document: Done

Start Deleted Items Microsoft Word Perfect 9 HTML Job Quote for Scott 3:44 PM

56
58
66

68

70

72

77 F/G. 3

002211 4 363760

74

76

78

Past Job Quotes

for

DANIEL M. Schwartz

Job Name

Action

new job

View Job

Delete Job

patent application

View Job

Delete Job

DALE ELECTRIC SUPPLY CO.

P.O. Box 305

GLENS FALLS, NEW YORK 12801

1-800-462-7733

Instant Online Quotes and Ordering

November 09 2000 03:11 PM

Customer: 5187933436

20743-TCP-LED Exit Light w/ Battery Backup \$42.00 ea

Past Job Quotes for Scott Schwartz - Netscape

File Edit View Go Communicator Help

Back Forward Reload Home Search Netscape Print Security Shop Stop Bookmarks Location

https://64.80.4.35/quotemachine/level3/PastJobQuote.cfm?CustomerNum=5187933436

What's Related

Start Deleted Items - ML ACT1 - Index2 WordPerfect 9 Past Job Quote Corel Presentation

Applied ticker running

3:10 PM

FIG. 4

[Job Quote for Scott Schwartz - Netscape](#)
[File](#)
[Edit](#)
[View](#)
[Go](#)
[Communicator](#)
[Help](#)

[Back](#)
[Forward](#)
[Reload](#)
[Home](#)
[Search](#)
[Netscape](#)
[Print](#)
[Security](#)
[Shop](#)
[Stop](#)

[Bookmarks](#)
[Location: https://64.80.1.35/quotemachine/level3/G6Job.cfm?jobname=new%20job&customerum=5187933436](#)

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 P.O. BOX 305
 GLENS FALLS, NEW YORK 12801
 1-800-462-7733

Instant Online Quotes and Ordering
 November 09 2000 03:12 PM

Customer# 5187933436

Past Job Quotes
 for
MICHAEL & MICHELE DE LONG

Job Name: Job 1

Quantity	Item Number	Description	Price / Per	Total
100 Update	0406-FIREX	SMOKE DETECTOR DIRECT WIRE INT Details	\$7.00 / EA	\$700.00
1 Update	10000-PW	REMOTE DIMMING WHITE Details	\$17.14 / EA	\$17.14
1 Update	1431-2I	SWITCH S-POLE GROUNDED 15A IVO Details	\$0.65 / EA	\$0.65
10 Update	6999-1	RECEPT 15A GFI DUPLEX IVORY Details	\$6.60 / EA	\$66.00
30 Update	82010	RECEPTACLE 15A DUPLEX GROUNDED Details	\$0.39 / EA	\$11.70
1200 Update	BRI 20	20A 1POLE 1SPACE BREAKER Details	\$3.10 / EA	\$620.00
*** Shipping charges may apply ***			This job quoted at \$1,479.49	

To remove an item, enter 0 for quantity and click UPDATE

[Add From Master](#)
[Search For An Item](#)

[Send to Shopping Cart](#)
[Delete Job](#)

RECOMMENDATION:
 BUY 50 MORE 20A 1POLE SPACE
 BREAKER TO RECEIVE 10% DISCOUNT.

20743-TOE LED Light
 Light w/ Battery
 Backup \$12.00 ea

Master Search
 Master Quote List
 Past Job Quotes
 New Job Quotes
 Shopping Cart
 Quote Machine Help
 Dale's Home Page
 Contact Us

Start
 Deleted Items
 ACT1 - Jobs2
 WordPerfect 9
 Corel Presentation

Apple iLicker running

FIG. 5.

002211 13031200

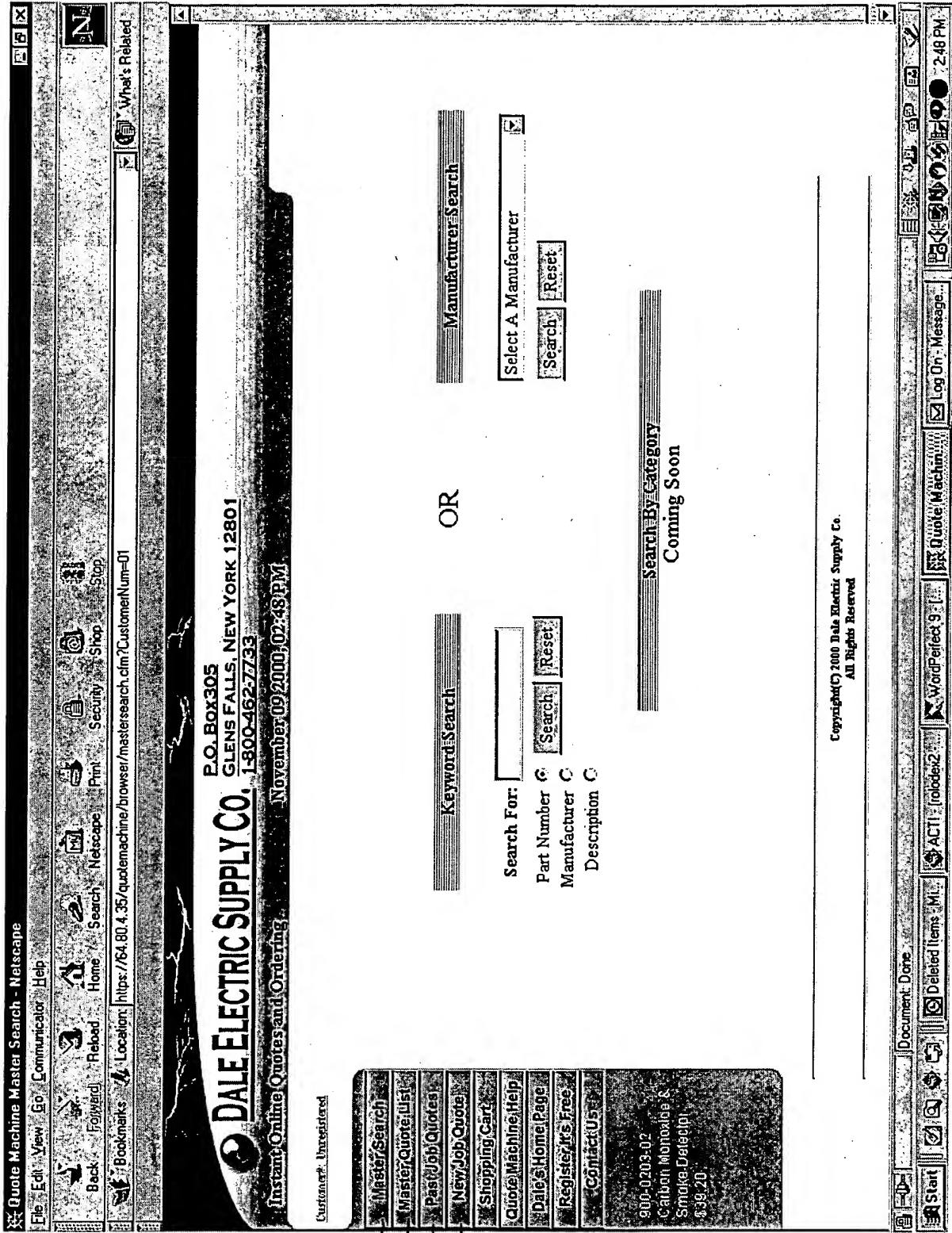


FIG. 6

94 92

Quote Machine Search Results - Netscape

File Edit View Go Communicator Help

Back Forward Reload Home Search Netscape Print Security Shop

Bookmarks Location: https://64.80.4.35/quotemachine/browser/masterresults.cfm

What's Related

DALE ELECTRIC SUPPLY CO.
P.O. BOX 305
GLENS FALLS, NEW YORK 12801
1-800-462-7733

Instant Online Quotes and Ordering

November 09 2000 02:54 PM

Customer# Unregistered

Master Search

Master Quote List

Past Job Quotes

New Job Quote

Shopping Cart

Quote Machine Help

Dale's Home Page

Register Its Free

Contact Us

Backup \$42.00 ea

65884-Lavion GFI

Receptacle \$7.40

ea \$70.00 per 10

20 Results Found 20 Items Per Page

Add to Master List

Add to Quote

Item Number	Description	Mfg.	Price	Click for Details
KTU-400	LIMITRON FAST ACTING FUSE	Bussman Division	\$262.83	Details
KTU-1200	LIMITRON FAST ACTING FUSE	Bussman Division	\$291.06	Details
KTU-1350	LIMITRON FAST ACTING FUSE	Bussman Division	\$465.44	Details
KTU-1500	LIMITRON FAST ACTING FUSE	Bussman Division	\$465.44	Details
KTU-1600	LIMITRON FAST ACTING FUSE	Bussman Division	\$392.19	Details
KTU-1800	LIMITRON FAST ACTING FUSE	Bussman Division	\$613.66	Details
KTU-2000	LIMITRON FAST ACTING FUSE	Bussman Division	\$347.20	Details
KTU-2500	LIMITRON FAST ACTING FUSE	Bussman Division	\$739.38	Details
KTU-1000	LIMITRON FAST ACTING FUSE	Bussman Division	\$291.06	Details
KTU-3500	LIMITRON FAST ACTING FUSE	Bussman Division	\$1,296.86	Details
KTU-800	LIMITRON FAST ACTING FUSE	Bussman Division	\$291.06	Details
KTU-4000	LIMITRON FAST ACTING FUSE	Bussman Division	\$1,175.85	Details
KTU-4500	LIMITRON FAST ACTING FUSE	Bussman Division	\$1,581.36	Details
KTU-5000	LIMITRON FAST ACTING FUSE	Bussman Division	\$1,581.36	Details
KTU-600	LIMITRON FAST ACTING FUSE	Bussman Division	\$262.83	Details

Applet ticker running

Start Deleted Items M ACT1 Index2 WordPerfect 9.0 Quote Machine Corel Presentation...

254 PM

FIG. 7

DATE: 11/09/2000

Master Quote List - Netscape

File Edit View Go Communicator Help

Back Forward Reload Home Search Netscape Print Security Shop Stop

Bookmarks Location: https://64.80.4.35/quotemachine/level3/masterlist.cfm

What's Related

DALE ELECTRIC SUPPLY CO.
P.O. Box 305
GLENS FALLS, NEW YORK 12801
1-800-462-7733

Instant Online Quotes and Ordering November 09/2000 03:10 PM

Customer# 5157032246

Master Search
Master Quote List
Past Job Quotes
New Job Quote
Shopping Cart
Quote Machine Help
Dale's Home Page
Contact Us

6598H Leviton GFI
Receptacle \$7.40
ea \$70.00 per 10
300-0703-02

Master Quote List for **JESSICA ROSE DELONG**

Item Number	Description	Price	Action
10000-PW	REMOTE DIMMING WHITE DETAILS	\$17.14 / EA	Add to a Job Delete from List
10000-PW	REMOTE DIMMING WHITE DETAILS	\$17.14 / EA	Add to a Job Delete from List
6599-1	RECEPT 15A GFI DUPLEX IVORY DETAILS	\$8.00 / EA	Add to a Job Delete from List

Search for Item

Add to Quote

96

98

100

Applet ticker running

Start ACT1: [reloaded] WordPerfect 9.0 Corel Presentations 9.0 [H:\Hill Electric\0001\1.jpg (unmodified)]

FIG. 8


P.O. BOX 305	GLENS FALLS, NEW YORK 12801
DALE ELECTRIC SUPPLY CO.	1-800-462-7733
Instant Online Quotes and Ordering	
November 09 2000 02:51 PM	

SECURE ONLINE ORDERING

When you logged on to The Quote Machine, you entered our secure server, which is using 128-bit encryption technology.

Continue Shopping.

Shopping Cart Instructions

Product Number	Description Manufacturer	Quantity	Price	Total
P3203-30	 1-60W MED CLOSE TO CLG Progress Lighting	<input type="text" value="200"/> <input type="button" value="Update"/>	\$ 10.5300	\$2,106.00
Subtotal:				\$2,106.00
				*** Shipping charges may apply ***
				<input type="button" value="Checkout"/>

To complete and submit your order, complete the following steps...

To complete and submit your order, complete the following steps...

FIG. 9

Item Pricing Level Volume Discounts given after a certain Volume of items Purchased (Assume 100 for each item)	A	B	C	D	E	F	G	H	I	J	K	L	
	Person A	1300	0	180	200	250	40	90	30	10	20	0	30
	Total	1300	0	180	200	250	40	90	30	10	20	0	30
	Total	1300	0	180	200	250	40	90	30	10	20	0	30

Group Pricing Level Volume Discounts given after a certain Volume in Group Purchased (Assume 500 for each Group)	A - D Group	124G-I										
	Person A	1680	124									
	Total	1680	124									
	Total	1680	124									

Master Group Additional Group Pricing Volume Discounts given after a certain Volume in Group Purchased (Assume 2000 for each Additional Group)	A - F Master Group	126G-L										
	Person A	1970	126									
	Total	1970	126									
	Total	1970	126									

Total Order Order Pricing Level Volume Discounts given after a certain Volume in Order Purchased (Assume 5000 for each Order)	Total Order	120										
	Person A	120										
	Total	120										
	Total	120										

FIG. 10

CO-OP BUYING

Co-op Buying

Item	A	B	C	D	E	F	G	H	I	J	K	L
Item Pricing Level	1300	0	180	200	250	40	90	30	10	20	0	30
Volume Discounts given after a certain Volume	100	1000	0	0	0	0	0	0	0	0	0	0
of items Purchased	300	0	50	50	0	0	0	50	50	0	0	100
(Assume 100 for each item)	500	50	30	40	90	0	500	0	10	10	50	100
	200	100	0	0	0	50	0	700	40	80	50	70
Total	2400	1150	260	290	340	90	590	780	110	110	100	300

Group	A - C Group	D - F Group	G - I Group	J - L Group
Group Pricing Level	1480	490	130	50
Volume Discounts given after a certain Volume	1100	0	0	0
in Group Purchased	350	50	100	100
(Assume 500 for each Group)	580	130	510	160
	300	50	740	200
Total	3810	720	1480	510

Master Group	A - F Master Group	G - L Master Group
Additional Group Pricing	1970	180
Volume Discounts given after a certain Volume	1100	0
in Group Purchased	400	200
(Assume 2000 for each Additional Group)	710	670
	350	940
Total	4530	1990

Total Order	Coop Total Order
Order Pricing Level	2150
Volume Discounts given after a certain Volume	1100
in Order Purchased	600
(Assume 5000 for each Order)	1380
	1290
Total	6520

FIG. 11

Item Unit	A	B	C	D	E	F	G	H	I	J	K	L	M
Each Price (Dollars)	10	11	12	150	250	200	600	750	400	20	40	60	500
Each Weight (Pounds)	1	2	1	10	12	11	50	45	30	100	120	130	25
Quantity Ordered	10	5	4	3	1	0	4	10	3	100	0	50	1
Dollars Ordered	100	55	48	450	250	0	2400	7500	1200	2000	0	3000	500
Weight Ordered	10	10	4	30	12	0	200	450	90	10000	0	6500	25
Item Volume Measurement	\$\$\$	\$\$\$	\$\$\$	Quantity	Quantity	Quantity	Quantity	Quantity	Quantity	Pounds	Pounds	Pounds	Quantity
First Item VDT	100	100	100	5	5	10	5	5	5	1000	2000	1000	5
Second Item VDT	150	175	125	10	10	20	10	10	10	2000	5000	5000	10
Third Item VDT	200	225	150	30	25	50	25	20	30	5000	10000	10000	20
Total Item Volume Ordered	100	55	48	3	1	0	4	10	3	10000	0	6500	1
Item Volume Threshold Obtained	1st	None	None	None	None	None	None	2nd	None	3rd	None	2nd	None

Second/Junior Group Unit	A - C Group	D - F Group
Quantity Ordered	19	4
Dollars Ordered	203	700
Weight Ordered	24	42
Group Volume Measurement	\$\$\$	\$\$\$
First Junior Group VDT	200	500
Second Junior Group VDT	500	1000
Third Junior Group VDT	1000	1500
Total Group Volume Ordered	203	700
Junior Group VDT Obtained	1st	1st

First/Senior Group Unit	A - F Group	G - I Group	J - L Group
Quantity Ordered	23	17	150
Dollars Ordered	903	11100	5000
Weight Ordered	66	740	16500
Group Volume Measurement	\$\$\$	Quantity	Pounds
First Senior Group VDT	800	15	5000
Second Senior Group VDT	1500	30	10000
Third Senior Group VDT	2000	100	50000
First VDT Rank	1	5	10
Second VDT Rank	3	10	20
Third VDT Rank	5	15	30
Total Group Volume Ordered	903	17	16500
Group Volume Threshold Obtained	1st	1st	2nd
Group Rank Obtained	1	5	20

Master Group Unit	A - I Master Group
Quantity Ordered	40
Dollars Ordered	12003
Weight Ordered	806
First Master Group RDT	5
Second Master Group RDT	10
Third Master Group RDT	20
Master Group Rank Total	6
Master Group Rank Threshold Obtained	1st

Total Order	Total Order
Quantity Ordered	191
Dollars Ordered	17503
Weight Ordered	17331
First Total Order RDT	20
Second Total Order RDT	50
Third Total Order RDT	100
Total Order Rank Total	26
Total Order RDT Obtained	1st

FIG. 12

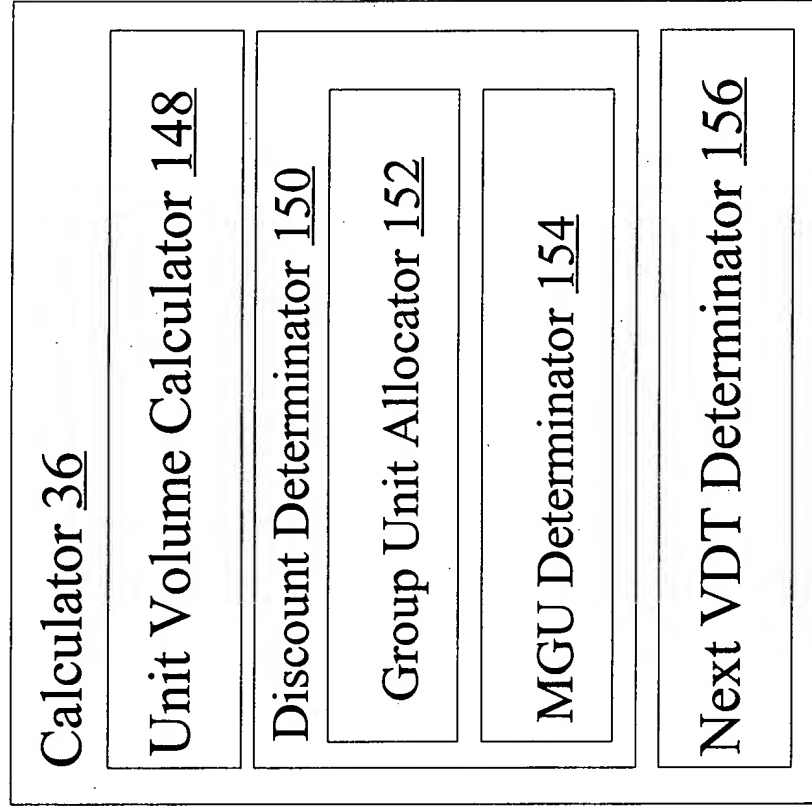


FIG. 13